

A selection of our corporate finance deals

Our team is made up of specialist, highly experienced and independent corporate finance professionals with over 500 completed transactions collectively.

Drink Warehouse UK We Set The Bar

Deal type: Fundraising and acquisitions

Industry sector: Wholesale

Kreston Reeves advised Drink Warehouse UK Limited ("Drink Warehouse") on its equity investment from Percipient Capital, debt refinancing, Kent County Council loan and two acquisitions. Our team was led by Corporate Finance Partner, Jack Clipsham and Relationship Partner, Scott Miles who worked closely with Matt Simmonds of Brachers LLP to complete the transactions.

"We would like to thank our advisers Kreston Reeves and Brachers, for introducing us to Percipient Capital and guiding us through the process. Demis and I started with an ambition to supply the 'ontrade' with service levels and a range that couldn't be matched. We started the business with the strapline 'A Fresh Approach to Drink Wholesale' and have built a trusted brand in Kent. With the support of Jason and Ed we will 'SET THE BAR' that others will have to match across the country."

Mick Curtis, Managing Director, Drink Warehouse

PRE-MET ENGINEERING SOLUTIONS

Deal type: Asset purchase

Industry sector: Engineering

Kreston Reeves advised on the purchase of certain plant and machinery, stock and work in progress from a similar company which had gone into administration.

Arrangements were also made to take over the relevant HP agreements for the company.

"Andrew Tate's insolvency expertise has been invaluable when assisting with acquiring financially distressed businesses. He is professional, proactive, practical, and a skilled negotiator. Time is of the essence in these situations and Andrew and his team are always willing to give it their all to ensure a deal is reached in time. I would highly recommend both Andrew and Kreston Reeves".

Ken Tonkin, Director, Pre-Met Limited

NTA

Deal type: Share Sale

Industry sector: IT and cybersecurity

NTA Monitor Ltd, a boutique cybersecurity services provider with offices in Kent and Malaysia, completed a share sale to Intertek plc.

"Tim Levey of Kreston Reeves provided advice prior to the sale, helping us get the business ready. When we had signed heads of terms, Tim and Hazell Gibson worked tirelessly during the due diligence stage to answer the buyer's numerous and detailed financial questions."

Roy Hills, Managing Director, NTA Monitor Ltd

HOWE ROBINSON PARTNERS

Deal type: Acquisition

Industry sector: Shipping

Richard Spofforth and Kreston Reeves recently advised Howe Robinson and Partners (PTE) Limited on their acquisition of a minority holding in the London Tanker Broker's Panel Limited. The team provided financial and tax due diligence services.

"We value Kreston Reeves and Richard in particular for auditing efficiency, sound business judgement and above all for clarity of advice. Good execution skills and a real partner to work with."

David Anderson, Chairman, Howe Robinson Partners

A selection of our corporate finance deals



REVOLUTION

Deal type: Sale
Industry sector: Sports Marketing Agency

Kreston Reeves acted as lead adviser on the successful sale of Revolution Sports Marketing Group Limited to rEvolution World.

"Richard and his team at Kreston Reeves have looked after us since the business first started in 2003. Having Richard's guidance and support from the very start of our discussions with rEvolution meant Kreston Reeves were advising us during the crucial sale discussions and transaction process. Richard understands the financial aspects, both personal and corporate, and was on hand to help across a huge range of key commercial aspects too. He guided us through the complexities of the transaction focussing on the key issues that matter. Kreston Reeves were always there when we needed them and at times stepped in to handle matters before we knew we needed them! This allowed me to feel I was in safe hands keeping me free to focus on running the business at a very busy time."

Merrick Haydon, Managing Director, Revolution Sports Marketing Group Ltd



Deal type: Management buyout
Industry sector: Property

Kreston Reeves advised on the successful management buy out of one of the shareholders of the Chartway Group.

"Whilst we knew what we wanted to achieve for both parties, Kreston Reeves "plugged the gaps" to ensure all pertinent commercial and taxation areas were covered to help achieve a successful outcome for everyone on time!"

Ian Savage, CEO, Chartway Group

Crofton Place

Deal type: Sale
Industry sector: Property

Kreston Reeves acted as lead adviser on the successful sale of a property investment group to a major financial institution.

"Having advised us on our strategic options, Kreston Reeves identified a buyer and successfully negotiated a sale and were with us 'all the way' to conclusion. I would thoroughly recommend the firm who had a clear understanding of any hurdles (being commercial, tax, legal, personal or otherwise...) which arose and how to manage them."

Geoffrey Norman, CEO, Crofton Place Estate



Deal type: Management buyout
Industry sector: Manufacturing

Kreston Reeves acted as lead adviser on the management buy-out of the majority shareholders of BSL Gas Technologies Limited. Term undisclosed.

"We have all enjoyed working with Kreston Reeves and Andrew Griggs in particular for many years. BSL has an unusual history and Kreston Reeves understands that well. Andrew Griggs' expert knowledge of the company, board of directors and shareholders was invaluable in transitioning the company from the current owners to the directors and employees to take it forward. We could not have completed the transaction without Andrew and his colleagues."

David Blanchard, Managing Director, BSL Gas Technologies



Deal type: Acquisition
Industry sector: Manufacturing

Kreston Reeves acted as lead adviser to Sinclair & Rush in connection with its acquisition of Component Force Limited.

"Kreston Reeves played a critical role in helping us to acquire one of our competitors. Tim Levey at Kreston Reeves headed the team in conducting a due diligence process which gave us the confidence to complete the deal."

Peter Boulton, Managing Director, Sinclair & Rush Ltd



Deal type: Management buyout
Industry sector: Tourism

Kreston Reeves acted as lead adviser on the management buy-out of the majority shareholder of the Albatross Group.

"Andrew Griggs and his team masterminded the transaction. It was great to have them at our side throughout the acquisition working alongside our solicitors, DMH Stallard, and Lloyds Bank."

Adam Handy, Chief Financial Officer, Albatross Group

A selection of our corporate finance deals



Deal type: Acquisition

Industry sector: Hospitality, leisure and tourism

Kreston Reeves advised Greenspace Holdings Limited on the due diligence and advisory work in respect of their acquisition of Sheerness Holiday Park.

"Kreston Reeves were professional and efficient throughout - a pleasure to work with. We would recommend them to others and will use them again on our next transaction".

Rod Pluthero, Director of Sheerness Holiday Park



Deal type: Acquisition

Industry sector: Engineering

Kreston Reeves advised Burgess Marine Limited in connection with its acquisition of Testbank Holdings Limited. Terms undisclosed.

"We wouldn't have concluded the transaction in such a timely and professional fashion without Kreston Reeves' help and commitment. Thank you for all your help".

Nick Warren, CEO, Burgess Marine



Deal type: Management team buyout

Industry sector: Newspaper and magazine poly bagging

Kreston Reeves worked with the management team in assessing the financing required for the buyout of the other 84% of members, also covering the structure going forward and taxation thereon.

"Having agreed the skeletons of the deal, Gordon Jones and his team were able to assist us in completing this great opportunity within 5 weeks. Superb!"

Steve Guy, Member RMS LLP



Deal type: Acquisition

Industry sector: Manufacturing

Kreston Reeves acted as lead adviser to Wire Belt Company Limited in connection with its acquisition of a manufacturing company. Terms undisclosed.

"Kreston Reeves provided total support with acquisition including deal structure valuation, due diligence and taxation. They fully understood the points from both sides and ensured the deal happened".

Paul Winter, MD of Wire Belt Company



Deal type: Management buyout

Industry sector: Engineering

Kreston Reeves provided advice to Martin Stemp in this vendor financed transaction, which saw Mr Stemp take full control of RS Aqua from the founding shareholders.

"Kreston Reeves was sage and balanced throughout. I couldn't have asked for better advisers in my corner".

Martin Stemp, Managing Director, RS Aqua



Deal type: Trade sale

Industry sector: Manufacturing

Kreston Reeves worked alongside the shareholders from start to finish with the structure of the transaction, share options and taxation.

"The team led by Andrew Griggs were outstanding. They gave me great comfort that all angles were covered."

Colin Grant, Managing Director, Medway Galvanising Company Limited

A selection of our corporate finance deals



Deal type: Cross border trade sale
Industry sector: Manufacturing

Kreston Reeves provided advice to the shareholders of Farmura on its acquisition by Aquatrols, of Paulsboro, New Jersey.

"Kreston Reeves had the skills and all-hours dedication to see this through to a successful conclusion. I couldn't have done it without them".

Jonathan Harmer, Farmura



Deal type: Management buyout
Industry sector: Engineering

Kreston Reeves advised the shareholders of Burgess Marine Limited in this management buyout funded by mid-market private equity investor RJD Partners.

"Our advisers, Kreston Reeves and Brachers, did a fantastic job of pulling together to meet an ambitious timetable...can't thank them enough".

Nick Warren, Managing Director, Burgess Marine



Deal type: Trade sale
Industry sector: Facilities management

Kreston Reeves provided advice to the Burley family on the acquisition of G Burley & Sons Limited by TC Landscapes.

"We could not have chosen a better adviser than Kreston Reeves. Their attention to detail and professional handholding throughout the process made it seem like plain sailing".

David Burley, G Burley & Sons

A selection of our corporate finance deals



How we can help

We have a long established and trusted team of partners which assist both clients and intermediaries in corporate finance assignments. Their complementary skills ensure that clients receive the best advice across the range of corporate finance services provided. We are members of the Kent Corporate Finance Alliance, an independent alliance of specialist professional firms providing corporate finance advice.

Please contact a member of our team to find out how we can help you.



Jack Clipsham
FCA BA (Hons)
Corporate Finance Partner



Simon Jordan
FCCA CF
Corporate Finance Partner



Darren Hurdle
Corporate Finance Director

For all your business, tax and wealth needs.

Call: +44 (0)330 124 1399

Email: enquiries@krestonreeves.com

Visit: www.krestonreeves.com