

## A selection of our corporate finance deals

Our team is made up of highly experienced and independent corporate finance professionals. Although we are sector agnostic, we have developed specialist knowledge in certain sectors.

### A selection of our technology deals:



**Deal type:** Various acquisitions  
**Industry sector:** Multiple technology sectors

Kreston Reeves has provided financial due diligence for a series of investments in multiple technology businesses for Foresight, one of the leading UK-based private equity and venture capital firms.

“Excellent work again.”

**Tom Haywood, Investment Manager, Foresight Group**



**Deal type:** Various acquisitions  
**Industry sector:** Device management and content delivery solutions on digital platforms

Kreston Reeves has provided financial due diligence for the acquisitions of Onelan and Tripleplay by Uniguest, the international device management and content delivery solutions provider.

“It is our second time working with the KR team. They are wonderful to work with and are hands on with the transaction. Both Uniguest and Tripleplay strive to bring the most value to our customers. The combined businesses will provide our customers with a better selection of product offering.”

**Gene Reardon, Chief Financial Officer of Uniguest.**



**Deal type:** Various acquisitions  
**Industry sector:** IT managed services

Kreston Reeves has provided financial due diligence on multiple transactions for TiG, the award-winning provider of Cloud Transformation, Intelligent Data Solutions and Managed Services.



**Deal type:** Share Sale  
**Industry sector:** IT and cybersecurity

NTA Monitor Ltd, a boutique cybersecurity services provider with offices in Kent and Malaysia, completed a share sale to Intertek plc.

“Tim Levey of Kreston Reeves provided advice prior to the sale, helping us get the business ready. When we had signed heads of terms, Tim and Hazell Gibson worked tirelessly during the due diligence stage to answer the buyer’s numerous and detailed financial questions.”

**Roy Hills, Managing Director, NTA Monitor Ltd**

# A selection of our manufacturing deals:



**Deal type:** Disposal of subsidiary  
**Industry sector:** Manufacturing

Kreston Reeves acted as lead advisor on the sale of Flotronic Pumps Limited, the world leading manufacturer of air operated double diaphragm pumps, from its parent company.

"I was really impressed with the quality and insight; it made a positive impact on making sure the transaction progressed, ensuring the deal got over the line."

**Rod Partlett, Director of Norris Holdings Limited**



**Deal type:** Management buyout  
**Industry sector:** Manufacturing

Kreston Reeves acted as lead adviser on the management buy-out of the majority shareholders of BSL. Terms undisclosed.

"We have all enjoyed working with Kreston Reeves and Andrew Griggs in particular for many years. BSL has an unusual history and Kreston Reeves understands that well. Andrew Griggs' expert knowledge of the company, board of directors and shareholders was invaluable in transitioning the company from the current owners to the directors and employees to take it forward. We could not have completed the transaction without Andrew and his colleagues."

**David Blanchard, Managing Director, BSL Gas**



**Deal type:** Acquisition  
**Industry sector:** Manufacturing

Kreston Reeves acted as lead adviser to Sinclair & Rush in connection with its acquisition of Component Force Limited.

"Kreston Reeves played a critical role in helping us to acquire one of our competitors. Tim Levey at Kreston Reeves headed the team in conducting a due diligence process which gave us the confidence to complete the deal."

**Peter Boulton, Managing Director, Sinclair & Rush Ltd**



**Deal type:** Acquisition  
**Industry sector:** Manufacturing

Kreston Reeves acted as lead adviser to Wire Belt Company Limited in connection with its acquisition of a manufacturing company. Terms undisclosed.

"Kreston Reeves provided total support with acquisition including deal structure valuation, due diligence and taxation. They fully understood the points from both sides and ensured the deal happened."

**Paul Winter, MD of Wire Belt Company**



**Deal type:** Trade sale  
**Industry sector:** Manufacturing

Kreston Reeves worked alongside the shareholders from start to finish with the structure of the transaction, share options and taxation.

"The team led by Andrew Griggs were outstanding. They gave me great comfort that all angles were covered."

**Colin Grant, Managing Director, Medway Galvanising Company Limited**



**Deal type:** Cross border trade sale  
**Industry sector:** Manufacturing

Kreston Reeves provided advice to the shareholders of Farmura on its acquisition by Aquatrols, of Paulsboro, New Jersey.

"Kreston Reeves had the skills and all-hours dedication to see this through to a successful conclusion. I couldn't have done it without them".

**Jonathan Harmer, Farmura**

# adjustoform

**Deal type:** Sale of Adjustoform Products Limited  
**Industry sector:** Manufacturing

Kreston Reeves successfully advised Electra Private Equity ("Electra") on the sale of Adjustoform Products Limited ("Adjustoform"), to UK based haberdashery distributor Groves.

"Kreston Reeves have been instrumental in ensuring the completion of this deal. Jack Clipsham and Will Molony were readily available to answer questions and provided assistance to ensure the process was seamless. All this enabled a successful transaction and an excellent new home in Groves for Adjustoform customers and employees."

Gavin Manson, CFO of Electra Private Equity

## A selection of our wholesale/distribution deals:



### Drink Warehouse UK We Set The Bar

**Deal type:** Fundraising and acquisitions  
**Industry sector:** Wholesale

Kreston Reeves advised Drink Warehouse on its equity investment from Percipient Capital, debt refinancing, Kent County Council loan and two acquisitions.

"We would like to thank our advisers Kreston Reeves and Brachers, for introducing us to Percipient Capital and guiding us through the process. Demis and I started with an ambition to supply the 'ontrade' with service levels and a range that couldn't be matched. We started the business with the strapline 'A Fresh Approach to Drink Wholesale' and have built a trusted brand in Kent. With the support of Jason and Ed we will 'SET THE BAR' that others will have to match across the country."

Mick Curtis, Managing Director, Drink Warehouse



**Deal type:** Acquisition  
**Industry sector:** Turkish food importer

Kreston Reeves advised TFC Holdings, one of the UK's largest importers of Turkish goods, on their acquisition of Starburger Limited.

"Simon and Tiff were excellent in advising us in this, our first major acquisition. They anticipated and dealt with all the issues identified, taking a highly pragmatic yet commercial approach to the deal. It was a pleasure working with Simon and the team on this and we look forward to working with them on future projects."

Sercan Erkarlan, Managing Director of Tees Limited  
(part of the TFC Group)

### Premier

**Deal type:** Sale  
**Industry sector:** Distribution

Kreston Reeves successfully advised the owners on the structure and sale of the business and assets of Premier Music International Limited.

"I have worked with Kreston Reeves for almost 30 years and as always they were there when I needed them. They provided advice and guidance on all areas of the sale from a commercial, structural and tax viewpoint. It was very reassuring to have them there with me throughout the transaction."

Ken Tonkin, Shareholder Director, Premier Music International Limited

# A selection of our engineering deals:



**Deal type:** Acquisition  
**Industry sector:** Engineering

Kreston Reeves advised Burgess Marine Limited in connection with its acquisition of Testbank Holdings Limited. Terms undisclosed.

"We wouldn't have concluded the transaction in such a timely and professional fashion without Kreston Reeves' help and commitment. Thank you for all your help".

**Nick Warren, CEO, Burgess Marine**



**Deal type:** Asset purchase  
**Industry sector:** Engineering

Kreston Reeves advised on the purchase of certain plant and machinery, stock and work in progress from a similar company which had gone into administration. Arrangements were also made to take over the relevant HP agreements for the company.

"Andrew Tate's insolvency expertise has been invaluable when assisting with acquiring financially distressed businesses. He is professional, proactive, practical, and a skilled negotiator. Time is of the essence in these situations and Andrew and his team are always willing to give it their all to ensure a deal is reached in time. I would highly recommend both Andrew and Kreston Reeves".

**Ken Tonkin, Director, Pre-Met Limited**



**Deal type:** Management buyout  
**Industry sector:** Engineering

Kreston Reeves provided advice to Martin Stemp in this vendor financed transaction, which saw Mr Stemp take full control of RS Aqua from the founding shareholders.

"Kreston Reeves was sage and balanced throughout. I couldn't have asked for better advisers in my corner".

**Martin Stemp, Managing Director, RS Aqua**

# A selection of our other corporate finance deals:



**Deal type:** Sale  
**Industry sector:** Sports Marketing Agency

"Richard and his team at Kreston Reeves have looked after us since the business first started in 2003. Having Richard's guidance and support from the very start of our discussions with rEvolution meant Kreston Reeves were advising us during the crucial sale discussions and transaction process. Richard understands the financial aspects, both personal and corporate, and was on hand to help across a huge range of key commercial aspects too. He guided us through the complexities of the transaction focussing on the key issues that matter. Kreston Reeves were always there when we needed them and at times stepped in to handle matters before we knew we needed them! This allowed me to feel I was in safe hands keeping me free to focus on running the business at a very busy time."

**Merrick Haydon, Managing Director, rEvolution World**



**Deal type:** Sale  
**Industry sector:** Property

Kreston Reeves acted as lead adviser on the successful sale of a property investment group to a major financial institution.

"Having advised us on our strategic options, Kreston Reeves identified a buyer and successfully negotiated a sale and were with us 'all the way' to conclusion. I would thoroughly recommend the firm who had a clear understanding of any hurdles (being commercial, tax, legal, personal or otherwise...) which arose and how to manage them."

**Geoffrey Norman, CEO, Crofton Place Estate**



**4most**

**Deal type:** Refinancing  
**Industry sector:** Consultancy

Kreston Reeves provided Pre-lend Financial Due Diligence for 4most on a refinancing transaction. 4most is one of the UK's largest credit risk consultancies and recognised as one of the most dynamic and successful risk consulting firms globally.



**Deal type:** Management buyout  
**Industry sector:** Property

Kreston Reeves advised on the successful management buy out of one of the shareholders of the Chartway Group.

"Whilst we knew what we wanted to achieve for both parties, Kreston Reeves "plugged the gaps" to ensure all pertinent commercial and taxation areas were covered to help achieve a successful outcome for everyone on time!"

**Ian Savage, CEO, Chartway Group**



**Anderson White**  
Insurance Brokers

**Deal type:** Sale  
**Industry sector:** Financial and insurance

Kreston Reeves successfully advised the owners on the sale of Anderson White Insurance Brokers Limited.

"This was the first time I had sold a business that we had built up over a number of years. Kreston Reeves really took the time to understand us and the business - they provided advice and guidance throughout the sale, both from a commercial and tax viewpoint. I am delighted they were there to support us and wouldn't hesitate in recommending them as advisers."

**Paul Anderson, Managing Director, Anderson White Insurance Brokers Limited**

# How we can help

We have a long established and trusted team of partners which assist both clients and intermediaries in corporate finance assignments. Their complementary skills ensure that clients receive the best advice across the range of corporate finance services provided. We are members of the Kent Corporate Finance Alliance, an independent alliance of specialist professional firms providing corporate finance advice.

Please contact a member of our team to find out how we can help you.



**Jack Clipsham**  
Corporate Finance Partner  
[jack.clipsham@krestonreeves.com](mailto:jack.clipsham@krestonreeves.com)



**Darren Hurdle**  
Corporate Finance Director  
[darren.hurdle@krestonreeves.com](mailto:darren.hurdle@krestonreeves.com)



**James Reed-Sperrin**  
Corporate Finance Director  
[james.reed-sperrin@krestonreeves.com](mailto:james.reed-sperrin@krestonreeves.com)



**Will Moloney**  
Corporate Finance  
Manager  
[will.moloney@krestonreeves.com](mailto:will.moloney@krestonreeves.com)



**Jordan Ramsden**  
Corporate Finance  
Assistant Manager  
[jordan.ramsden@krestonreeves.com](mailto:jordan.ramsden@krestonreeves.com)



**Connor Tostevin**  
Corporate Finance  
Assistant Manager  
[conor.tostevin@krestonreeves.com](mailto:conor.tostevin@krestonreeves.com)



**Ahmed Omer**  
Corporate Finance  
Research Analyst  
[ahmed.omer@krestonreeves.com](mailto:ahmed.omer@krestonreeves.com)

With offices across London, Kent and Sussex.

**For more than accountancy, business and financial advice.**

**Call:** +44 (0)330 124 1399

**Email:** [enquiries@krestonreeves.com](mailto:enquiries@krestonreeves.com)

**Visit:** [www.krestonreeves.com](http://www.krestonreeves.com)

